



## **Medical Electronic Attachment, Inc. and Health Data Vision, Inc. Form Strategic Alliance to Streamline Medical Records Retrieval and Analysis**

### **Integrated Solution Streamlines Process, Reduces Costs**

**Atlanta, Georgia/Glendale, California - October 11, 2012**—Medical Electronic Attachment, Inc. (MEA), the leader in secure health information exchange and Health Data Vision, Inc. (HDVI), a Medical Records analytics company, today announced a strategic business alliance to provide a comprehensive, integrated platform for the retrieval and analytics of medical records. This collaboration will enable both companies to actively market and co-sell an end-to-end solution. The joint offerings will provide an unprecedented level of automation and significant cost savings for health plans, while making the process less intrusive and resource-intensive for providers.

The integration of the MEA and HDVI platforms will simplify the entire chain of steps from selecting the medical records for review to the electronic delivery of clinical results, ensuring records are obtained quickly and results are accurate with full support of any audits for initiatives such as HEDIS Chart Review and Medicare Risk Adjustment

MEA provides a platform to allow health plans and chart review companies to electronically request and retrieve medical records from providers across the United States, which significantly reduces the necessary time, human resources and cost of medical record reviews. Health Data Vision, Inc.'s platform provides workflows, tools and automation to analyze and process these medical records in a scalable fashion, servicing health plans and providers across the United States by addressing the increasingly demanding and complex requirements for Medical Records Analysis solutions.

"The partnership between MEA and HDVI provides an unprecedented capability to electronically request, receive and analyze medical records housed within the systems and facilities of health plans' contracted healthcare providers," says Don Gerdts, National Director for Healthcare Information Services at MEA. "Health Plans, and State Medicaid agencies make millions of medical record requests every year for HEDIS, Risk Adjustment and payment integrity audits, and the numbers are increasing. These requests have been historically fulfilled via mail, fax and onsite visits. Our partnership enables us to impact this recurring administrative cost of the U.S. healthcare system in a meaningful way."

"We are very pleased with how this partnership came together," says Michael Klotz, President and CEO of Health Data Vision, Inc. "it is quite remarkable how well MEA's offering fits with our vision of a next-generation end-to-end process, providing all the key elements of a modern process and analytics solution. Together, we are able to build on our individually significant scalability and maintain process transparency. At the same time, clients, regardless of size, will dramatically benefit from speed, flexibility, end-to-end security, HIPAA and PHI compliance as well as cost savings."



**About MEA|NEA**

MEA|NEA, The Recognized Leader in Secure Health Information Exchange, connects health plans, Medicare RAC/MAC contractors and chart review companies electronically to the medical records contained in their contracted providers' facilities through an innovative solution, The MEA Information Exchange Engine. Managed care clients use the MEA Information Exchange Engine to help them address the logistical challenges of medical record requests and reviews for Medicare risk adjustment, HEDIS quality measures and payment integrity processes, including audits and claim attachments. MEA is also one of the largest certified Health Information Handlers (HIH) for CMS' Electronic Submission of Medical Documentation (esMD) program. MEA/NEA is a privately-held company based in Atlanta, Georgia. For more information about Medical Electronic Attachment, Inc., contact (888) 329-9988 or visit [www.mea-fast.com](http://www.mea-fast.com).

**About Health Data Vision, Inc.**

Health Data Vision, Inc. provides a SaaS-based healthcare analytics solutions and process automation for medical records. Its flagship product, the patent-pending Medical Records Collection System (MRCS) provides a flexible scalable workflows and automation for medical records-intensive project needs of health plans and providers. HDVI's process-centric approach provides state-of-the-art automation, quality checks, analytics and other features critical for successful Medical Records review projects such as HEDIS Hybrid, Medicare Risk Adjustment. Health Data Vision, Inc. is a privately held company headquartered in Glendale, California. For more information about Health Data Vision, Inc., contact (866) 969-3222 or visit [www.healthdatavision.com](http://www.healthdatavision.com).

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